

Mexico City, April 22, 2026

Grupo Rotoplas S.A.B. de C.V. (BMV: AGUA*) ("Rotoplas", "the Company"), the leading provider of water solutions in the Americas, today reports its unaudited financial results for the first quarter of 2026. The information has been prepared in accordance with International Financial Reporting Standards (IFRS).

Figures are expressed in millions of Mexican pesos.

Key Highlights Q1'26

- **Net sales** reached \$2,661 million, a 1.0% increase compared to Q1'25.
- **EBITDA** was \$332 million, compared to \$301 million in Q1'25, giving a margin of 12.5%.
- **Operating profit** was \$160 million, an increase of 15.6%
- **Net income** reached \$113 million in 1Q26.
- **Services** sales increased 13.1% during the quarter, primarily driven by *bebbia* and water treatment plants in Mexico.
- ***bebbia*** surpassed 180,000 active subscribers at the end of the quarter.

Message from the CEO | Carlos Rojas Aboumrad

"We began 2026 in a volatile environment, marked by exchange rate movements, global uncertainty, and still challenging conditions in Argentina. In this context, we remained focused on execution and financial discipline. Underlying performance was stronger than reported figures suggest: eliminating foreign exchange effects across all geographies other than Argentina, quarterly sales would have grown 4.1%.

During the quarter, we delivered sales growth, a 15.6% increase in operating income, and a 110 bps expansion in EBITDA margin. These results reflect a more efficient and resilient operation.

Mexico grew 2.9%, with improvements in working capital. In the United States, we reached near EBITDA breakeven, confirming the structural turnaround initiated in 2025. Other Countries grew 15.7%, with EBITDA margin above 22%.

*The services segment continues to show positive momentum, with *bebbia* surpassing 180,000 active subscribers.*

Argentina remains the main short-term challenge, with demand pressured by weakness in construction and foreign exchange effects. We continue to prioritize cash generation and operating efficiency.

We closed the quarter with \$1,094 million in cash and a Net Debt / EBITDA leverage ratio of 2.6x, strengthening our financial flexibility and with a stronger position than 12 months ago."

Results January – March

Figures are expressed in millions of Mexican pesos

Indicator	Q1'26	Q1'25	%YoY
Net sales	2,661	2,636	1.0%
Adjusted EBITDA ¹	332	301	10.4%
<i>% margin</i>	<i>12.5%</i>	<i>11.4%</i>	<i>110 bps</i>
Net Result	113	24	NA
ROIC	5.5%	2.8%	270 bps
Net Financial Debt ²	3,455	3,869	(10.7%)
Net Financial Debt / EBITDA	2.6 x	3.7 x	(1.1) x

Financial Results Q1'26 vs Q1'25

- **Net sales** reached \$2,661 million, representing a 1.0% increase compared to Q1'25, driven by the Services segment, which grew 13.1%. In products, the weakness in Argentina and the exchange rate effect in the United States were practically offset by growth in Mexico, Peru, and Central America.
- **Gross profit** closed at \$1,138 million, with a margin of 42.8%, representing an expansion of 40 bps, driven by production cost efficiencies, which allowed cost of sales to grow below the rate of sales.
- **Operating Income** reached \$160 million, a 15.6% increase compared to Q1'25, supported by operating expenses that remained flat year over year.
- **EBITDA** closed at \$332 million, with a margin of 12.5%, representing an expansion of 110 bps compared to Q1'25, which reflects an improvement in gross margin and strict control over expenses.
- **Net income** reached \$113 million, driven by improved operating performance and a positive impact from the comprehensive financing result.
- **Net Financial Debt² / EBITDA** leverage closed at 2.6x, improving from 3.7x in Q1'25, as a result of a 10.7% year over year decrease in net financial debt and higher EBITDA.
- During the quarter, \$83 million was invested in **CapEx**, representing 3.1% of sales, primarily allocated to the Services segment in Mexico, in line with the Company's growth strategy.

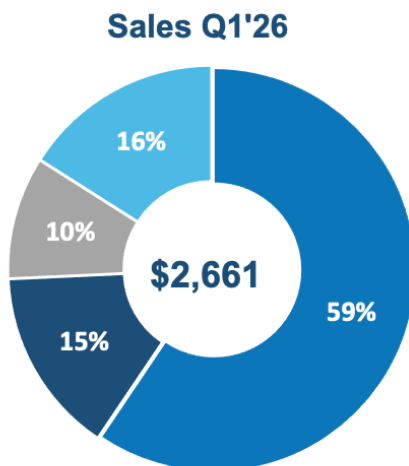
¹ Adjusted EBITDA for the quarter includes \$1.2 million in donations in 2026, compared to \$1.0 million in the same period of 2025.

² Excluding leases.

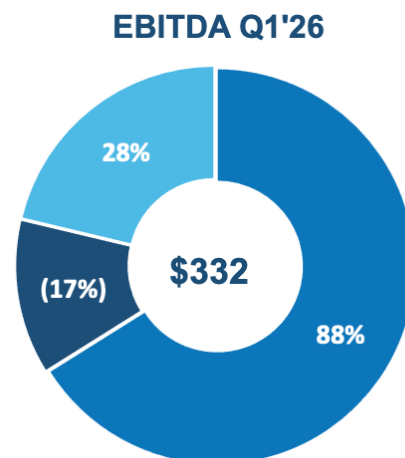
Sales and EBITDA by Geography and Solution | January - March

Figures are expressed in millions of Mexican pesos

Sales	Q1'26	Q1'25	%YoY
Mexico	1,582	1,537	2.9%
Argentina	395	451	(12.5%)
United States	259	280	(7.5%)
Other	426	368	15.7%
Products	2,372	2,380	(0.4%)
Services	289	255	13.1%
EBITDA	Q1'26	Q1'25	%YoY
Mexico	294	287	2.4%
Argentina	(56)	(22)	NA
United States	(0)	(19)	NA
Other	94	55	71.6%
Products	356	314	13.4%
Services	(24)	(13)	NA
EBITDA Margin	Q1'26	Q1'25	%YoY
Mexico	18.6%	18.6%	0 bps
Argentina	(14.2%)	(4.8%)	(940) bps
United States	(0.0%)	(6.9%)	690 bps
Other	22.2%	15.0%	720 bps
Products	15.0%	13.2%	180 bps
Services	(8.3%)	(5.2%)	310 bps



■ Mexico ■ Argentina ■ United States ■ Others



■ Mexico ■ Argentina ■ United States ■ Others

Mexico

- **Sales** in Mexico increased 2.9%, with performance improving as the quarter progressed; January and February were more moderate, followed by an acceleration in March, supported by a more competitive commercial strategy focused on enhancing inventory turnover. The Services segment maintained double-digit growth, driven by *bebbia* and water treatment plants.
- **EBITDA** increased 2.4%, with a margin of 18.6%, supported by higher sales and strict expense control.

Argentina

- **Sales** decreased 12.5% in Mexican pesos, however, in local currency increased 30%, reflecting the appreciation of the Mexican peso against the Argentine peso. Demand conditions remain under pressure due to a weak construction sector and a competitive environment that limits the ability to pass through price increases.
- **EBITDA** remained negative, impacted by lower absorption of fixed costs and margin pressures. Working capital management remained a priority, supporting the preservation of operating cash generation.

United States

- **Sales** decreased 7.5% in Mexican pesos, impacted by the appreciation of the peso against the U.S. dollar. In local currency, sales increased 8%, driven by solid performance in the industrial and chemical segments.
- **EBITDA** reached breakeven, representing a significant improvement compared to the (6.9%) margin recorded in 1Q25, confirming the structural turnaround of the business initiated in 2025.

Other Countries

(Peru, Central America and Brazil)

- **Sales** in the Other segment grew 15.7%, driven by strong performance across its geographies. In Peru, growth was supported by the portfolio expansion. In Central America, growth was close to double digits, while in Brazil, water treatment plants continued securing new contracts, strengthening the project pipeline.

- **EBITDA** increased 71.6%, with a margin of 22.2%, driven by operational maturity in Peru and Central America and sustained cost discipline.

Products

- Product **sales** remained stable, with mixed performance: growth in Mexico, Peru, and Central America was partially offset by weakness in Argentina and exchange rate effects in the United States.
- **EBITDA** increased 13.4%, with a margin of 15.0%, representing an expansion of 180 bps compared to Q1'25, supported by cost efficiencies and solid performance in Mexico, Peru, and Central America.

Services

- Services **sales** increased 13.1%, driven by *bebbia*, which surpassed 180,000 active subscribers, in addition to water treatment and recycling plants in Mexico.
- **EBITDA** remained negative, in line with the business's scaling phase. Margin improvement in *bebbia* continues to progress as the subscriber base grows.

Other Indicators January - March

(Figures are expressed in millions of Mexican pesos)

Indicator	3M26	3M25	%YoY
Cash and Cash Equivalents	1,094	766	42.8%
Short Term Financial Debt ³	548	635	(13.7%)
Long Term Financial Debt ⁴	4,000	3,999	0.0%
Total Financial Debt	4,548	4,635	(1.9%)
Net Financial Debt	3,455	3,869	(10.7%)
CapEx	83	97	(14.4%)
Mexico	78	92	(15.0%)
Argentina	2	0	NA
United States	2	0	NA
Other	1	5	(74.9%)
Change in Working Capital (cash flow)	(221)	(9)	NA
CCC (days)	28	61	(33) days
Net Financial Result	31	(116)	NA

CapEx

- **Capital expenditures** totaled \$83 million, representing 3.1% of sales of the quarter, below the 3.7% recorded in Q1'25, and were primarily allocated to Mexico, in line with the growth strategy of the Services segment.

Net Financial Result

- **Net Financing Result** recorded an income of \$31 million, compared to an expense of \$116 million in Q1'25. This positive result includes an expense of \$130 million related to interest, fees, and leases, which was more than offset by a Ps. 161 million benefit derived from foreign exchange effects, as well as the inflationary effect related to the monetary position result in Argentina.

³ Excluding leases. Includes \$101 million related to the interest provision of the AGUA 17-2X Sustainable Bond in 2026 and \$100 million in 2025.

⁴ Excluding leases.

Derivative Financial Instruments

- As of March 31, 2026, the market value of Grupo Rotoplas’ positions was:

	Market Value
Instrument	MXN/USD exchange rate forward \$0.28 million

Sustainability Strategy Milestones

- “ESR” Distinctive**
 Rotoplas Mexico received, for the 16th consecutive year, the “Socially Responsible Company” distinction.
- March – Women’s Month at Rotoplas**
 An internal awareness campaign was implemented, including webinars, reading circles, and bias training for the recruitment team.
- World Water Day**
 In commemoration of March 22, Rotoplas carried out awareness initiatives across multiple countries. In Mexico, internal and external communication campaigns were conducted; in the United States, local engagement initiatives were implemented; and in Peru, in collaboration with SUNASS, an educational program was held in three schools in Lima, bringing water-related topics closer to younger generations.

Analyst Coverage

Institution	Analyst	Recommendation	Target Price (MXN)
BTG Pactual	Gordon Lee	Neutral	\$13.40
GBM	Regina Carrillo	<i>Outperform</i>	\$39.00
Punto Casa de Bolsa / SIGNUM Research	Alejandro de la Rosa	Buy	\$18.64
Consensus			\$23.68

Investor Conference Call Invite

Thursday, April 23, 2026, at 10:00 a.m. Mexico City time (12:00 p.m. EST)

Speakers: Carlos Rojas (Chief Executive Officer), Andrés Pliego (Chief Financial Officer)

Registration: https://rotoplas.zoom.us/webinar/register/WN_GrWqDKvLQqCEIh51q7_ZlQ#/registration

Financial Statements

Income Statement

(Unaudited figures in millions of Mexican pesos)

	Q1			Q1 Ex Argentina		
	2026	2025	%Δ	2026	2025	%Δ
Net sales	2,661	2,636	1.0%	2,266	2,184	3.8%
Cost of Sales	1,523	1,519	0.3%	1,207	1,178	2.4%
Gross profit	1,138	1,117	1.9%	1,060	1,006	5.3%
<i>% margin</i>	42.8%	42.4%	40 bps	46.8%	46.1%	70 bps
Operating Expenses	977	978	(0.0%)	823	818	0.7%
Operating Income	160	139	15.6%	237	188	25.6%
<i>% margin</i>	6.0%	5.3%	70 bps	10.4%	8.6%	180 bps
Net Financial Result	31	(116)	NA	143	(154)	NA
Financial Income	174	14	NA	243	27	NA
Financial Expenses	(142)	(131)	8.6%	(100)	(181)	(44.9%)
Income Before Taxes	192	22	NA	379	35	NA
Taxes	79	(1)	NA	50	36	39.8%
Net Income	113	24	NA	330	(1)	NA
<i>% margin</i>	4.2%	0.9%	330 bps	14.5%	(0.1%)	NA
Adjusted EBITDA ⁵	332	301	10.4%	388	322	20.4%
<i>% margin</i>	12.5%	11.4%	110 bps	17.1%	14.8%	230 bps

⁵ Adjusted EBITDA for the quarter includes \$1.2 million in donations in 2026, compared to \$1.0 million in the same period of 2025.

Balance Sheet

(Unaudited figures in millions of Mexican pesos)

	3M		%Δ
	2026	2025	
Cash and Cash Equivalents	1,094	766	42.8%
Accounts Receivable	1,500	1,741	(13.8%)
Inventory	1,482	1,868	(20.7%)
Other Current Assets	434	606	(28.4%)
Current Assets	4,509	4,981	(9.5%)
Property, Plant and Equipment - Net	3,658	3,928	(6.9%)
Other Long-term Assets	5,462	5,803	(5.9%)
Total Assets	13,629	14,711	(7.4%)
Short-term Debt ⁶	564	635	(11.3%)
Suppliers	1,095	1,153	(5.1%)
Other Current Liabilities	1,012	1,041	(2.8%)
Current Liabilities	2,671	2,830	(5.6%)
Long-term Debt	4,060	3,999	1.5%
Other Liabilities	1,096	1,354	(19.1%)
Total Liabilities	7,826	8,184	(4.4%)
Total Stockholders' Equity	5,803	6,527	(11.1%)
Total Liabilities + Stockholders' Equity	13,629	14,711	(7.4%)

⁶ Includes \$101 million related to the interest provision of the AGUA 17-2X Sustainable Bond and \$15 million in lease liabilities in Peru in 2026, and \$100 million in interest provisions in 2025.

Cash Flow

(Unaudited figures in millions of Mexican pesos)

	3M		%Δ
	2026	2025	
EBIT	160	139	15.6%
Depreciation and Amortization	170	161	5.9%
Inventory	(41)	(64)	(34.9%)
Accounts Receivable	(295)	95	NA
Accounts Payable	184	(40)	NA
Other Current Liabilities	339	56	NA
Taxes	(44)	(33)	34.1%
Operating Cash Flow	474	314	51.1%
CapEx	(83)	(97)	(14.4%)
Other Investment Activities	11	49	(77.4%)
Investing Cash Flow	(72)	(49)	49.2%
Dividends	0	0	NA
Share Repurchase Program	(29)	(2)	NA
Short and Long-term Debt	(1)	(135)	NA
Interests and Leases	(71)	(84)	(15.7%)
Financing Cash Flow	(101)	(221)	(54.6%)
Change in Cash	301	44	NA
Effect of exchange rate on cash	(69)	(10)	NA
Net Change in Cash	232	34	NA
Initial Cash Balance	861	732	17.7%
Final Cash Balance	1,094	766	42.8%

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Disclaimer

This document may contain forward-looking statements regarding the future performance of Grupo Rotoplas S.A.B. de C.V. These statements are based on current management expectations and information available at the time of publication. Actual results may differ materially due to various risks, uncertainties, and external factors beyond the Company's control. Grupo Rotoplas assumes no obligation to update or revise any forward-looking statements.

About the Company

Grupo Rotoplas S.A.B. de C.V. is America's leading provider of water solutions, including products and services for storing, piping, improving, treating, and recycling water. With over 40 years of experience in the industry and 18 plants throughout the Americas, Rotoplas is present in 14 countries and has a portfolio that includes 27 product lines, a services platform, and an e-commerce business. Grupo Rotoplas has been listed on the Mexican Stock Exchange (BMV) under the ticker "AGUA" since December 10th, 2014.

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