# Fourth Quarter and Full Year 2024

Earnings Webcast February 27, 2025



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# Robust quarterly performance; annual guidance delivered

# **Q4 2024** HIGHLIGHTS

Production (1)

**85.3** Mboe/d

51% y-o-y 17% q-o-q

Adj. EBITDA (4)

**273** \$MM

(5)% y-o-y

**Oil Production** 

73.5 Mbbl/d

52% y-o-y 16% q-o-q

Net Income

94 \$MM

Adj. Net Income (5)

**22** \$MM

Revenues

**471** \$MM

52% y-o-y

**EPS** 

0.98 \$/sh

Adj. EPS (6)

**0.23** \$/sh

Lifting Cost (2)

**4.7** \$/boe

8% y-o-y (1)% q-o-o

Free Cash Flow (7)

**57** \$MM (49) \$MM y-o-y +132 \$MM q-o-q

CAPEX (3)

**340** \$MM

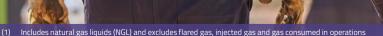
60% y-o-y

Net Leverage Ratio (8)

**0.63** x

35% y-o-y (4)% q-o-q

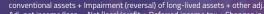




(2) Lifting cost includes production, transportation, treatment and field support services; excludes crude oil stock fluctuation, (5) depreciation and amortization, royalties and others, direct taxes, commercial, exploration, G&A costs and Other non-cash costs related to the transfer of conventional assets

(3) Property, plant and equipment additions

(4) Adj. EBITDA = Profit for the period, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of

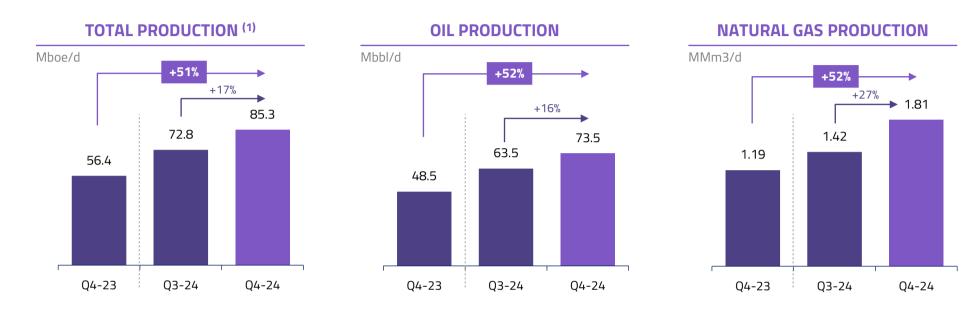


<sup>(5)</sup> Adj. net income/loss = Net (loss)/profit + Deferred income tax + Changes in fair value of warrants + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + impairment (reversal) of long-lived assets

- (6) Adj. EPS = Adj. Net Income divided by weighted average number of ordinary shares
- (7) Free cash flow = Operating activities cash flow + Investing activities cash flow
- (8) Net leverage ratio = LTM Adj. EBITDA / Net financial debt



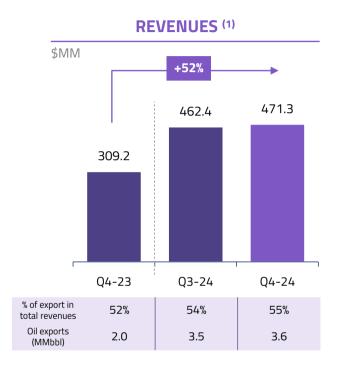
# Strong interannual and sequential production growth



- Recorded 17% sequential production growth, driven by the tie-in of 25 wells between mid-August and early December 2024
- Interannual production growth reflects strong performance of shale oil development and activity ramp-up, having tied-in 50 new wells during 2024
- Continued solid well productivity, with new wells performing in line with BPO type curve (2)

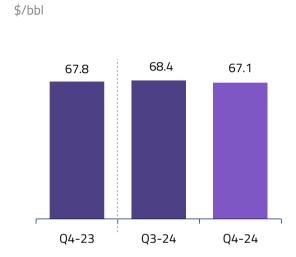


### Revenue growth above 50% y-o-y



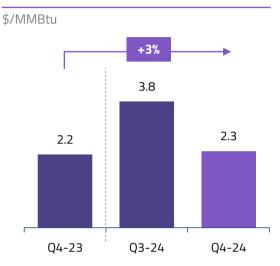
- Strong increase y-o-y, driven by 52% boost in oil production
- 2% sequential increase impacted by normalization of oil inventories and linepack required for the Oldelval expansion pipeline

#### **AVG. REALIZED OIL PRICE**



- Sequential reduction in realized oil prices driven by softer Brent
- 73% of oil sales volumes sold at export parity prices

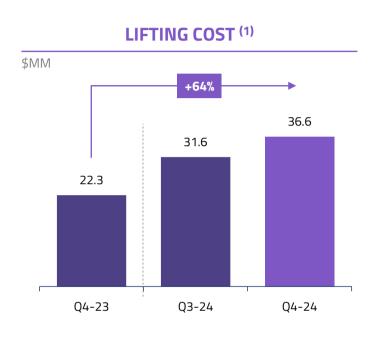
#### **AVG. REALIZED NATURAL GAS PRICE**

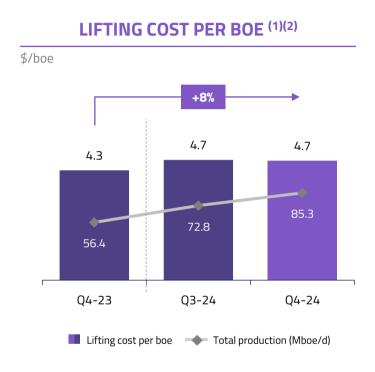


- Exported 9% of total gas volumes at 6.5 \$/MMBtu
- Sequential decrease in prices mainly driven by seasonality



# Low cost, fully-focused shale oil producer





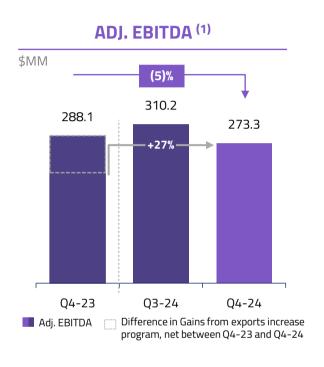
 Interannual increase driven by inflation in US Dollars impacting Argentine peso-denominated contracts and a ramp-up in oilfield expenditures to accommodate our production growth, partially offset by the dilution of fixed costs as we continue gaining scale

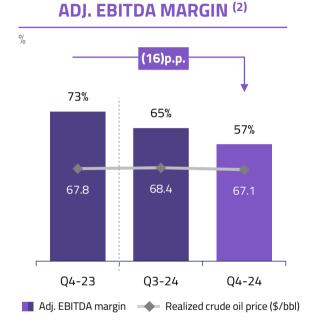
<sup>(1)</sup> Lifting cost includes production, transportation, treatment and field support services; excludes crude stock fluctuations, depreciation and amortization, royalties and others, direct taxes, commercial, exploration, G&A costs and Other non-cash costs related to the transfer of conventional assets

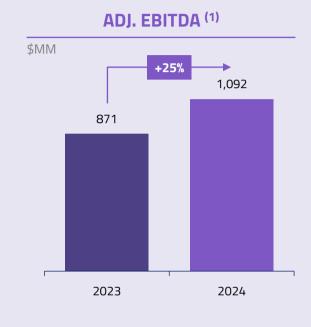




# Adj. EBITDA in line with annual guidance







- Adj. EBITDA decreased 12% sequentially mainly driven by lower sales due to the normalization of oil inventories and temporary trucking expenses
- Q4-23 Adj. EBITDA included 81 \$MM, accounted for as Other operating income, corresponding to the repatriation of 27% of export proceeds at the blue-chip swap FX, compared to 9 \$MM in Q4-24. Excluding this effect, Adj. EBITDA expanded 27% on an interannual basis

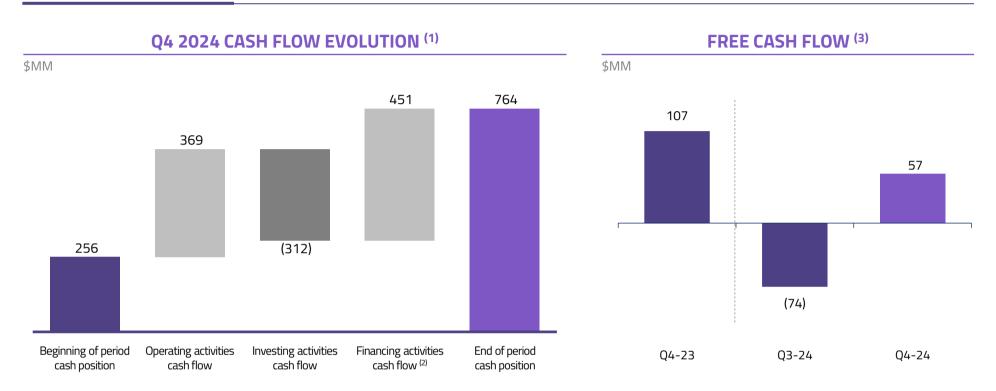
Continuous delivery of quarterly Adj. EBITDA leads to a full year Adj. EBITDA of 1.1 \$Bn, in line with 2024 guidance

<sup>(1)</sup> Adj. EBITDA = Profit for the period, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets + other adj.





# Positive free cash flow quarter



- Operating activities cash flow reflects a decrease in working capital of 133 \$MM and advanced payments for midstream expansions of 27 \$MM
- Cash flow used in investing activities reflects accrued capex of 340 \$MM partially offset by a 34 \$MM decrease in capex-related working capital
- Cash flow from financing activities was mainly driven by proceeds from borrowings of 836 \$MM to finance 2025 development plan, partially offset by the repayment of borrowings of 340 \$MM
- Maintained low leverage ratio with NLR at 0.63x Adj. EBITDA (4)



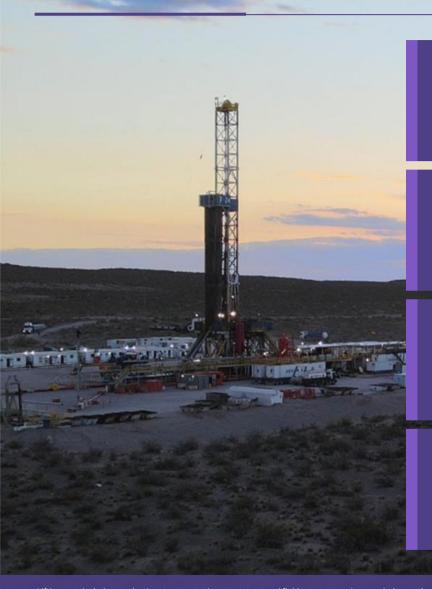
Cash is defined as Cash, bank balances and other short-term investments

<sup>2)</sup> For the purpose of this graph, Cash flow from financing activities is the sum of: (i) Cash flow generated by financing activities for 447.7 \$MM; (ii) effect of exposure to changes in the foreign currency rate of cash and cash equivalents and other financial results for 1.8 \$MM; and (iii) the variation in Government bonds for 1.7 \$MM

<sup>(3)</sup> Free cash flow = Operating activities cash flow + Investing activities cash flow

<sup>(4)</sup> Net leverage ratio = LTM Adj. EBITDA / Net financial debt

# Full year 2024 highlights



Increased P1 reserves

**375** MMboe 18% y-o-y

323%

Delivered solid operating performance

**69.7** Mboe/d +36% y-o-y

**4.6** \$/boe (10)% y-o-y

Progressed in sustainability metrics

**8.8** kgCO<sub>2</sub>e/boe (44)% y-o-y

**0.6**Below 1.0 for the fifth consecutive year

Delivered robust total shareholder returns

**1.1** \$Bn +25% y-o-y

STOCK PRICE PERFORMANC

+83%

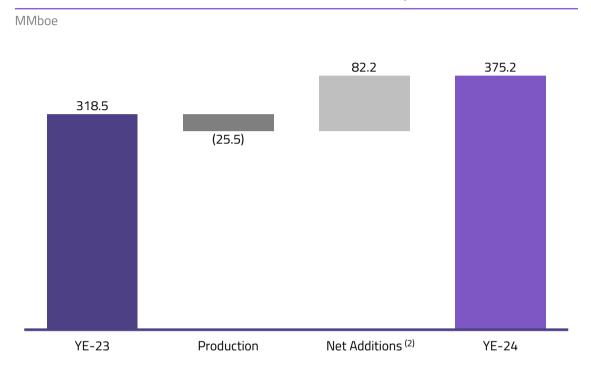
From December 29, 2023, to December 31, 2024

- (1) Lifting cost includes production, transportation, treatment and field support services; excludes crude stock fluctuations, depreciation and amortization, royalties and others, direct taxes, commercial, exploration, G&A costs and Other non-cash costs related to the transfer of conventional assets
- (2) Scope 1 & 2 GHG emissions
- (3) TRIR (Total recordable injury rate): Number of recordable incidents x 1,000,000 / total number of hours worked
- (4) Adj. EBITDA = Profit for the period, net + Income tax (expense) / benefit + Financial income (expense), net + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets + other adj.



### Recorded a Reserves Replacement Ratio of 323%

#### Proved reserves as of December 31, 2024 (1)



#### **Key drivers**

 Added 52 new well locations in Bajada del Palo Oeste, 34 in Bajada del Palo Este, 15 in Aguada Federal and 2 in Aguila Mora, resulting in a total of 400 booked P1 well locations

#### Proved reserves breakdown

In MMboe	Oil (3)	Gas	Total
Core devolpment hub:			
Bajada del Palo Oeste	206.6	35.6	242.3
Bajada del Palo Este	67.5	5.8	73.4
Aguada Federal	38.7	6.4	45.1
Other blocks <sup>(4)</sup>	9.7	4.8	14.5
Total	322.6	52.7	375.2

TOTAL RRR
323%

**OIL RRR 339**%

**14.7** years

Certified present value at 10% attributable to Vista's interest in P1 reserves of 4.0 \$Bn (5)



<sup>(1)</sup> Proved reserves were certified by DeGolyer & MacNaughton, under SEC methodology. 1 cubic meter of oil = 6.2898 barrels of oil; 1,000 cubic meters of gas = 6.2898 barrels of oil equivalent

<sup>(2)</sup> Net additions are calculated as the difference between: (i) YE 2024 proved reserves and (ii) YE 2023 proved reserves minus 2024 total production

<sup>)</sup> Includes crude oil and condensate, and NGL; NGLs represent less than 1% of total reserves

Includes the following blocks: Águila Mora, Acambuco, Entre Lomas Rio Negro, Entre Lomas Neuquén, Jagüel de los Machos, 25 de Mayo – Medanito Sudeste, Charco del Palenque, Jarilla Quemada and CS-01

<sup>5)</sup> Based on reserves certification reports performed by DeGolyer & McNaughton for Argentina and Mexico, under SEC guidelines. Realized oil price assumption of 69.4 \$/bbl for Argentina

# Achieved significant operating milestones during 2024

# Delivered profitable growth

- Tied-in 50 new wells during the year, 62% above y-o-y, driving boost in production and delivery of new well and production guidance
- Increased trucking transportation capacity to 37 Mbbl/d to ensure delivery of production growth plan
- Exported 10.6 MMbbl of crude oil, 49% of total oil volumes, and equivalent to 748 \$MM of net revenues



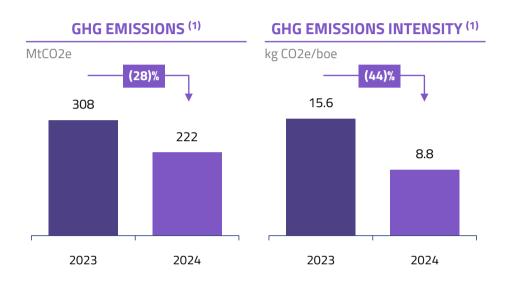
# Prepared for continued profitable growth

- Secured 3<sup>rd</sup> drilling rig and 2<sup>nd</sup> frac set
- Upgraded oil treatment plants capacity to 90 Mbbl/d
- Fully funded Oldelval expansion, where Vista has 32 Mbbl/d of firm capacity
- Signed a firm transportation, storage, and dispatch capacity agreement for 50 Mbbl/d in the Vaca Muerta Sur project



# Solid progress in our emissions reduction and NBS projects during 2024

#### **Decarbonizing our operations**

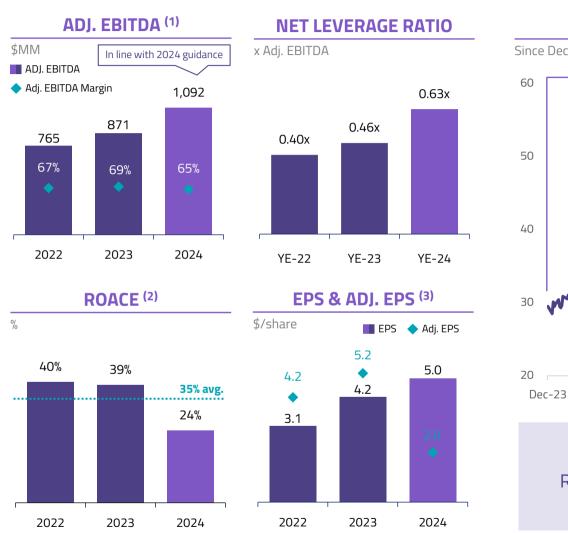


#### **Key decarbonization projects:**

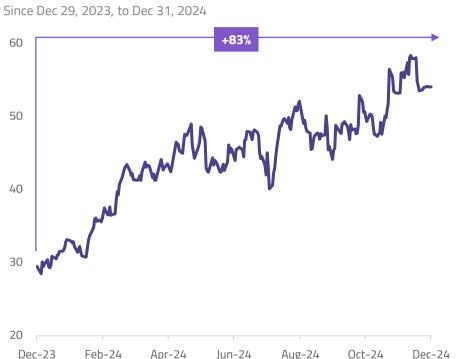
- Commissioning of electric gas compressor station
- Increased renewable energy use to 59% of our energy matrix
- Upgrades in vapor recovery units to improve reliability
- Construction of a gas pipeline from Aguada Federal to Bajada del Palo Oeste to enhance gas evacuation capacity
- Replacement of gas-powered pneumatic valves with electric and air-driven systems

#### aike ത **NBS** projects progress Forest Conservation - Salta Mixed Reforestation - Formosa Completed critical facilities, Launched new project, covering baseline assessments 5,000 ha (320,000 trees already Implemented conservation plan planted across +300 ha) Improved Forest Management -Corrientes Launched new project type across 412 ha in Villa Zenaida Mixed Afforestation -Corrientes Planted 1.5 million trees across 1.380 ha. in Villa Zenaida (P) Completed carbon and socio-environmental haseline assessments in Rolón Cué Regenerative Agriculture -**Buenos Aires/Cordoba/San Luis:** Added 12.600ha #75B

### **Delivered superior total shareholder returns**



#### SHARE PRICE PERFORMANCE (4)



#### **SHARE BUY-BACK PROGRAM**

Repurchased 100 \$MM in shares during 2024 at an average price of 48.0 \$/sh

- (1) Adj. EBITDA = Profit for the period, net + Income tax (expense) / benefit + Financial income (expense), net(3) + Depreciation, depletion and amortization + Transaction costs related to business combinations + Restructuring and reorganization expenses + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets + Impairment (reversal) of long-lived assets + other adi
- (2) Adj. EBITDA Margin = Adj. EBITDA / (Total Revenues + Gain from exports increase program)

- ROACE = (Adj. EBITDA Depreciation + Gain related to the transfer of conventional assets + Other non-cash costs related to the transfer of conventional assets ) / (Average total debt + Average total shareholders' equity). Total Debt = Current Borrowings + Non-current Borrowings + Current Lease liabilities + Non-current Lease liabilities
- 4) Adj. EPS = Adj. Net Income / weighted average number of ordinary shares
- (5) Source: Bloomberg

# **Closing remarks**



Robust operational performance, increasing total production and P1 reserves

Significantly reduced our scope 1 and 2 GHG emissions, and progressed execution of NBS projects

Updated our 2025 targets, after securing D&C equipment and oil midstream capacity

Achieved strong financial results and delivered superior total shareholder returns





# **THANKS!**

Q&A

